



## **Aurelia Menezes**

### **Partner**

King Stubb & Kasiva, Advocates & Attorneys,  
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### **Areas of Practice:**

Corporate & Commercial  
Private Equity  
Mergers & Acquisitions  
Employment Laws

### **Education:**

BBM, St. Agnes, Mangalore  
LLB, S.D.M. Law College,  
Mangalore  
PGDIM, St. Aloysius,  
Mangalore

### **Affiliations:**

Karnataka High Court Bar  
Association

Aurelia focuses primarily on corporate laws, commercial, statutory, compliance and regulatory issues. She has considerable experience in dealing with complex corporate restructuring and reorganizations. She has advised in various mergers and acquisitions and has been regularly assisting venture capital firms in private equity transactions.

Aurelia advises a diverse range of clients, including MNCs, financial institutions, NBFCs, start-ups etc.

### **Representative Clients :**

Some of the clients that Aurelia advises include Citibank N.A, Cisco Capital, IL&FS, Essilor, Bosch, Yonex, Hilton Hotels, Herbalife, Scotia Bank, Crestron, Johnson Controls India, Flipkart, Lenovo, Bharti Axa, Mahindra and Mahindra.

### **Labour Laws:**

Aurelia has extensively advised clients on various issues relating to employment matters in accordance with the provisions of the labour laws applicable to each client, including advice on payments due to such employees under the Provident Fund Act, Gratuity Act and Bonus Act etc. She has also represented many clients before the Labour Conciliation Officer and Labour Courts and has been successful in negotiating and settling many disputes between corporations and trade unions. Aurelia has also assisted clients in connection with employment contracts of senior managerial personnel and junior level employees.

### **Banking:**

Aurelia has advised many banks on external commercial borrowings, drafting of security documentation, advising on enforceability of security, assisting banks with closing multiple banking arrangement loans and consortiums.

### Commercial Contracts:

Drafted, reviewed and negotiated various types of commercial contracts including Shareholders Agreements, Joint Venture Agreements, Share Subscription Agreements, Share Purchase Agreements, Escrow Agreements, Sale and Distribution Agreements, Asset Purchase Agreements, Copyright Licence Agreements, Confidentiality Agreements, Pledge Agreements, Guarantees, Indemnities, etc.

### Relevant Experience:

- Advised and represented a U.S. based client, Trimas Corporation [TRS (NASDAQ) US\$ 29.82] in acquiring 100% stake in Indian Companies, incorporated two Companies for Trimas dealing in research and development.
- **Corporate Law:** Drafting/Reviewing Agreements, ESOP Schemes, corporate filings with the Ministry of Corporate Affairs and Reserve Bank of India. Advising on environmental laws and telecom laws. Conducted various due diligences on potential target companies for the purpose of investment, acquisition/mergers. Conducted specific due diligences pertaining to labour law compliance, statutory and regulatory compliance etc.
- **Statutory Registrations and Filings:** Incorporation of Companies, Limited Liability Partnerships, applying for various statutory registrations including but not limited to PAN, TAN, VAT, import export code, professional tax, trade license, shops and establishment license etc.
- **Exchange Control:** Advising on FEMA related issues, representing before the exchange control authorities, filing of advance reporting forms, FC-GPR's and FC-TRS for capital infusion and transfer of shares.
- **Transaction Advisory:** Assisted in drafting term sheets, MoU's for acquisitions, mergers, investment by private equity firms, venture capital funds etc., drafting of documents to facilitate the transactions, assisted with post-closing formalities, negotiated various contracts with the target company on behalf of the client, drafting Share Purchase Agreement, Shareholder's Agreement, Founder's Agreement, Options Agreement, amending charter documents of the Company such as articles of association and memorandum of association.

### Conferences, Seminars & Publications:

- Presented a paper on construction risk management in Mumbai organised by Builders association;
- Presented a paper on Entities – Investment Structuring for the Capacity Building Program – FEMA organised by the ICSI – Bangalore Chapter