



Prashant Kataria

Partner

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Areas of Practice:

Private Equity

Venture Capital

Mergers & Acquisitions

Corporate & Commercial

Prashant Kataria focuses on Private Equity and Venture Capital transactions along with Mergers and Acquisitions having a cross-border angle. Prashant has gained valuable experience in these domains working both in India and Singapore. He represents some of the top private equity and ventures capital funds in connection with their legal needs. He regularly advises multi-national and Indian companies on their general corporate requirements, including joint ventures, commercial, legal, regulatory, disputes and labour related matters across multiple jurisdictions.

Education:

National Law School of India
University, Bangalore

Representative Clients :

Some of the clients that Prashant has assisted include, Entrepreneur First, Saama Capital, Leo Technology Fund, Fosun Group, Lighthouse Funds, New Enterprise Associates, Bessemer Venture Partners, Baring Private Equity , Walden International, Black Dragon Capital, Synnex Corp, Westbridge Capital, Sequoia Capital, TA Associates, NewQuest Capital, Changi Airports, Flipkart, Swiggy, Honeywell, Snapbizz Cloudtech, Circor International, Zilingo, Turtlemint, Medgenome Inc, Generico, Exprs Techno Logistics, TAS Analytics, Skenzo, Syrma Tech, CredR, Medfin Clinics, amongst others.

Affiliations:

Bar Council of
Maharashtra & Goa

Relevant Recent Experience :

Private Equity & Venture Capital

- Represented a large Boston and Silicon Valley headquartered private equity fund in its USD 45 million investment in an Indian mobile phone manufacturer.
- Represented a large Hong Kong based private equity fund in its investment of USD 20 million in an NBFC focused on impact.
- Assisted a San Francisco headquartered private equity fund in connection with the infusion of USD 55 million in an Indian green energy company.
- Represented a Florida headquartered private equity fund in connection with its infusion of USD 45 million in an Indian company in technology and analytics services space.
- Represented a NY headquartered private equity fund and a Singapore based private equity fund in relation to their USD 17 million investment in a Singapore headquartered company in logistics space with footprints in India, UAE, Africa and South East Asia.
- Assisted a large Hong Kong based private equity fund with their acquisition of significant minority stake in Indian companies in precision engineering and infrastructure space for USD 14 million.
- Assisted a Singapore based private equity fund in relation to many of their investments in 4 companies spread across India, USA, Vietnam and Singapore totalling USD 17 million.
- Represented an Indian private equity fund in relation to its investment in multiple Indian companies ranging from cookies manufacturing company to industrial machine-tools company.
- Assisted a Singapore based venture capital fund in relation to their investments made over a period of time in 5 companies spread across India, Korea and Indonesia and Singapore totalling USD 11 million.
- Assisted a London headquartered venture capital fund in connection with their investments in 2 Indian companies.
- Represented two Indian venture capital funds in relation to their investment in a specialized craft-beer manufacturing company.

- Represented a Singapore headquartered venture capital fund with its investment in a company in EdTech space in Indonesia.
- Represented a US headquartered company in clinical data and genome sequencing business with their fund raise by private equity investors.
- Advised one of India's largest e-commerce players in connection with their investment in a TV analytics, advertising and real time survey company.
- Represented a Singapore headquartered company providing cloud connected POS billing solutions to mom-and-pop stores in its fund raise from multiple institutions including venture capital funds and government linked companies.
- Advised a company in last mile delivery space and one in teacher accreditation space with their seed round funding.
- Advised a company involved in the purchase and sale of used two-wheelers with their early-stage fund-raise.

M&A

- Represented an international airport operator in relation to its proposed acquisition of a significant minority stake in one of India's largest airport operator.
- Assisted a large US based MNC in precision valves business with its India leg of the global acquisition of business from a company in similar industry totalling USD 855 million.
- Assisted the promoter of an Indian company in embedded systems and signal processing with his 100% stake sale to a large US Fortune 500 company in automotive and electronics space for US 22 million.

Corporate & Commercial

- Acted as an external General Counsel to a large MNC in Singapore in e-commerce space, advising on their commercial, contractual matters and agreements, regulatory and fintech activities, retrenchment and labour related queries and requirements, mediations and disputes; and strategic advisory and involved handling multitude of legal jurisdictions like

Singapore, India, Thailand, Philippines, Vietnam, Indonesia, Australia and the US.

- Assisted a large US based MNC in precision valves business with its labour law, Factories Act and other issues and multiple corporate, employment related agreements.
- Advised a US headquartered Fortune 500 company in media space with its financing, ECBs and real estate related requirements.
- Assisted a company in block-chain space with its internal contracts and agreements with vendors, partners and Governmental agencies.
- Represented an investment and real-estate group in India in multiple transactions in India ranging from structuring their group entities to finalizing their JV with a ready-to-move-in office space provider to the acquisition of a pre-school chain.
- Assisted a Singapore company in paints and chemical coating space and a London based company in manhole design and production with their high value employee disputes and large-ticket money recoveries.
- Advised a Singapore headquartered company providing cloud connected POS billing solutions to mom-and-pop stores with multiple agreements including complex software and master services agreement.
- Advised an Indian company in MedTech space on the regulatory environment and legal feasibility of their various business models.