



Pooja Chatterjee

Partner

King Stubb & Kasiva, Office No. 61, 6th Floor,
Atlanta Building, Jamnalal Bajaj Road,
Nariman Point, Mumbai – 400 021

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Areas of Practice:

Energy, Sustainability & Mobility
Corporate & Commercial
Advisory

Education:

Programme on Legal and
Regulatory Issues in
Infrastructure, Indian Institute of
Management, Ahmedabad

LLM, Energy Law and Policy,
Centre of Energy, Petroleum,
Mineral Law and Policy,
University of Dundee, U.K.

BBA, LLB, Symbiosis
International University, India

Affiliations:

Maharashtra and Goa Bar
Association, 2012

Association of International
Energy Negotiators (AIEN)

LegalMondo, Energy,
Environmental Law, M&A,
Privacy and Data Security and
Start-ups

The Indus Entrepreneurs (TiE),
Mumbai, Charter Member

Professional Summary:

With over 14 years of experience in energy, natural resources, infrastructure and technology sectors, Pooja's skill set covers mergers and acquisitions, private equity, venture capital, project finance, strategic investments, joint ventures, and regulatory advisory work. She regularly advises on energy, sustainability and mobility projects across various geographies in India.

Her clients include large domestic companies, multinational corporations, private equity firms, funds, start-ups and early stage emerging companies.

She works closely with clients, who value her business awareness, responsiveness, attention to detail, communication skills, and analytical ability.

Representative Clients :

Acciona Energy, Avaadaa Group, Greenko, Hindustan Petroleum Corporation Limited, Nuclear Power Corporation of India Limited, Tata Power Company Limited, CRH Plc.

Relevant Recent Experience :

- **Energy and infrastructure companies (including power and utilities, alternative energy, oil and gas, roads, ports and airports):**
 - **Project Financing Support:** Advised in structuring and negotiating financing agreements, including debt and equity financing.
 - **Regulatory Compliance:** Advised on adherence to local and international regulations including laws governing the mines and minerals sectors. Provided insights into the legal implications of proposed policies and regulations.



Relevant Recent Experience:

- Project documents: Drafted and negotiated project documentation including advising on the terms of the contracts, such as pricing, payment terms, and dispute resolution.
- Mergers and Acquisitions: Provided a one stop solution from conducting due diligence, negotiating transaction terms, drafting agreements, and navigating regulatory approvals to ensure a smooth and legally compliant transaction.
- **Electric Vehicle Manufacturers, Infrastructure Providers, Energy Storage Solution Providers**
 - Regulatory Approval Assistance: Helped navigate complex regulatory processes for vehicle manufacturing, safety standards, and charging station deployment.
 - Partnership and Licensing Agreements: Drafted and negotiated agreements for collaborations with suppliers, technology partners, and charging network operators.
 - Data Privacy Compliance: Advised on compliance with data protection regulations for connected vehicle systems and customer data.
 - Mergers and Acquisitions: Provided a one stop solution to the clients.
 - Patent strategy: Assisted in developing a comprehensive patent strategy to protect energy storage innovations and technologies.
- **Investment Firms and Venture Capitalists**
 - Mergers and Acquisitions: Provided a one stop solution to the clients.
 - Investment Structuring: Helped structure investment deals, including equity investments, convertible notes, and shareholder agreements.
 - Exit Strategies: Developed exit strategies for investments, including mergers and acquisitions or public offerings.