



## **Prithiviraj Senthil Nathan**

### **Partner**

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### **Areas of Practice:**

Mergers & Acquisitions  
Private Equity  
Corporate & Commercial

Prithivi mainly focuses on mergers and acquisitions, private equity, business sales, with special emphasis on transactions across borders. Prithivi advises a broad spectrum of clients, working primarily with private equity funds and multinational companies. With this profound experience, he has experienced a multitude of regional and cross-border challenges usually faced by businesses throughout an M&A transaction.

### **Education:**

BA.LL.B (Hons), School of  
Excellence in Law, Chennai

LLM, Transactional  
Intellectual Property, Queen  
Mary, University of London

### **Representative Clients :**

Some of the clients that Prithivi advises include Trimas, Standard Chartered Bank, Avis Budget Group, Quanta Services, Shinhan Bank, Digital Management, LLC, Onmobile Global Limited, CanBank Ventures, Crestron Electronics, Veoneer Group of Companies.

### **Affiliations:**

Bar Council of Tamil Nadu &  
Puducherry

### **Relevant Recent Experience –**

- Advised a UK based company in acquiring a private limited company in India. The scope of work involved advisory on the regulatory framework and structuring transaction documents.
- Advised an US based client in acquiring 100% stake in an existing company in India from the existing shareholders. The company is a successful company in the digital commerce and marketplace spaces and an SAP Silver Partner. The deal involved negotiations with the existing shareholders, preparation of various agreements including share purchase agreement, escrow agreement; taking approval from regulatory authorities conducting legal Due Diligence.
- Advised a Swedish based client and its subsidiary in India in purchasing the entire business assets from an another company. The company is a successful global company in the electronics sector. The deal involved structuring, negotiations with the Sellers, preparation of various agreements including Business Transfer agreement, taking approval from regulatory authorities conducting legal Due Diligence.

- Advised an Austrian based client in purchasing the 51% stakes in the Indian Company from the Indian shareholders. The deal also involved availing of loan by the Indian Company from the Austrian shareholder. The company is a successful company in the packaging sector. The deal involved structuring, negotiations with the Sellers, preparation of various agreements including Share Purchase and Loan Agreements, taking approval from regulatory authorities conducting legal Due Diligence.
- Advised one of the largest VC fund in India in managing the Electronic Development Fund (from the legal perspective). The Fund was constituted to invest in funds that invests in the companies engaged in electronics system design and manufacturing, nano electronics and IT. The legal assistance is rendered from structuring, undertaking diligence on the fund and preparation of various agreements involved in the Transaction.
- Advised on structuring investment deals, involving investment in the form of preferential shares, optionally convertible debentures, equity and warrants in various companies. The scope of work included preparation of investment agreements, amendments of the articles of association of companies and ensuring proper compliance with law.
- Advised major Indian Software Communications Ltd in a foray into Gaming through acquisitions of the controlling stake in a Entertainment console gaming company based in UK.
- Advised leading mobile operating company in registering their various IPs worldwide [in 48 jurisdictions] which includes patent, designs and trademarks. We assisted in registering the uncommon marks like sound marks and taste marks.