



Asha Kiran Sharma

Partner

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Professional Summary:

Areas of Practice:

Real Estate & Banking

Education:

University Law
College, Bengaluru
University,
Bengaluru

Affiliation

Karnataka State Bar
Council

Asha is a seasoned lawyer with over 22 years of experience in the legal industry. She specializes in a wide range of transactional and regulatory matters related to Real Estate and Banking, including commercial real estate transactions, asset-based lending, loan origination and servicing. Having worked at both law firms and in-house counsel roles, her commercial understanding of the business and transaction is impeccable which helps her evaluate and foresee issues and provide apt resolutions and has successfully advised clients on complex legal and business issues and helped them navigate the ever-changing regulatory landscape. She specializes in title due diligences, lease transactions, contract documentation, RERA and has her expertise in transactions relating to fractional ownership, REIT, and other high-end developments.

She brings a wealth of experience to our real estate team, with a strong background in renewable energy projects. She has demonstrated expertise in managing solar and wind projects, showcasing her ability to navigate complex challenges and deliver successful outcomes in the sustainable energy sector. Her extensive knowledge and proven track record make her a valuable asset in driving innovative and environmentally conscious initiatives within our real estate ventures.

Relevant Recent Experience:**Real Estate:**

- Spearheaded negotiations with prominent leesors and representing clients like Burger King, Subway, Mahindra Logistics Limited, Wakefit, Cognizant, All State and successfully closing numerous transactions effectively;
- Represented and assisting Hindustan Uniliver in conducting due diligence for immovable properties in Tamil Nadu;
- Represented and assisting Asian Paints in conducting due diligence for immovable properties in Andhra Pradesh;
- Represented and assisting Sheth Developers, Godrej Properties in conducting due diligence for immovable properties in Karnataka;
- Represented and assisting Ford in conducting due diligence for immovable properties across India;
- Represented and assisting Cummins and JCI in conducting due diligence for immovable properties across India;
- Represented and assisting Mondelez Food Products Limited with acquisition of immovable property in Tamilnadu;
- Represented and handled Magicbricks in the acquisition of properties across India;
- Represented Export Trading Group in acquisition of immovable properties in Kasargod, Kerala;
- Represented and provided legal opinion to Finquest for acquisition of immovable properties in Pune, Maharashtra;
- Represented Indospace, Stripe Inc and Ideagen with lease transactions in Karnataka, Telangana and Tamil Nadu;
- Represented and provided legal opinion to ROCA for acquisition of immovable properties in Kolkata;
- Represented Razorpay in the acquisition of immovable property in Karnataka;
- Advised and represented Mahindra Logistics, in variety of lease transactions;
- Represented, assisted and negotiated due diligence and lease documentation in respect of immovable properties across nation for Flipkart India;

Banking and Finance:

- Advised Citi Bank, Bank of Baroda, IndusInd, State Bank of India, and Standard Chartered Bank on a variety of loan transactions and documentations;
- Conducted legal audits for Citibank, Bank of Baroda, State Bank of India and Standard Chartered Bank.
- Advised various banks on project finance by conducting due diligence and have handled major builders like Purvankara, Sobha, Bagmane, Prestige, Embassy, Brigade etc.

Renewable Energy Projects:

- Represented and assisted Green Infra Wind Energy Limited (Sembcorp) in Koppal for acquisition of property;
- Represented and assisted Green Infra Renewable Power Limited (Sembcorp) in Gadag for acquisition of property;
- Represented and assisted Torrent Surya Urj 2 Private Limited in Bagalkot and Raichur for acquisition of property;
- Represented and assisted Ayana Project Ten Renewable Private Limited in Koppal for acquisition of property;
- Represented and assisted Suzlon Gujarat Wind Park Limited in Koppal for acquisition of property;
- Represented and advised Virescent Infrastructure with acquisition of immovable properties across India for the purposes of energy projects;
- Represented and advised Siemens Gamesa Renewable Energy with acquisition of immovable properties across India for the purposes of energy projects;
- Represented and advised Project Ten Renewable Power Private Limited with acquisition of immovable properties in Tamilnadu;
- Represented and advised John Cockerill Hydrogen Solutions Private Limited with acquisition of immovable properties in Kothapalli, Andhra Pradesh;