



REGULATORY & POLICY



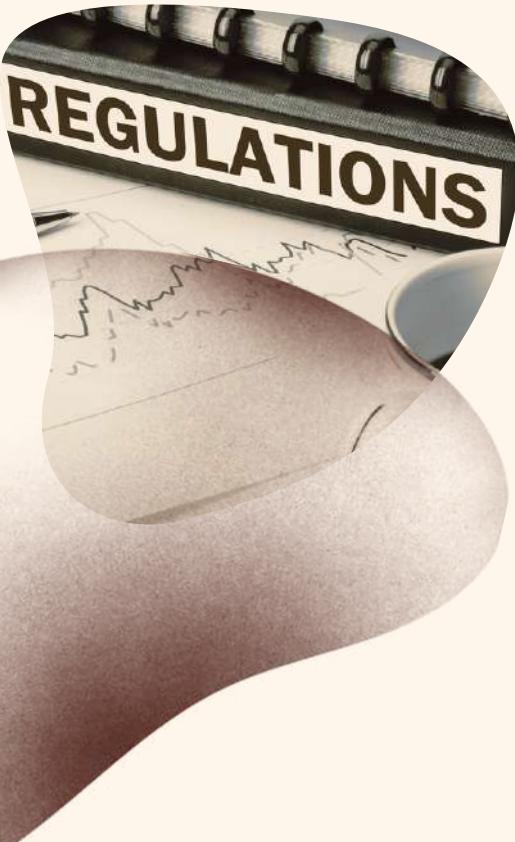
ABOUT KING STUBB & KASIVA

King Stubb & Kasiva (“KSK”) is a full-service law firm in India with offices in New Delhi, Mumbai, Bengaluru, Chennai, Hyderabad, Kochi, Mangalore & Pune. KSK has alliances with associate lawyers in all states and union territories of India and at international locations. We can cater to all corporate legal, regulatory and dispute resolution requirements of our clients across the length and breadth of the country. We also have a huge informal network of international law firms across ninety-seven countries.

We represent large, medium & small business houses, multinational corporations, banking & financial institutions, technology and manufacturing pioneers, private equity and venture capital investors and start-ups across the country.

KSK does not just provide legal expertise; we take a position and provide commercially savvy advice. We partner with our clients to deliver the best business solutions. We do this by knowing their industries, the trends and issues, and their competitors. We are always focused on providing interactions between our firm and our client which delivers the highest levels of integrity, hard work and trust in order to create a perfectly professional relationship.

OVERVIEW



King Stubb & Kasiva has developed an active Regulatory law practice, involving all aspects of state and central regulatory and administrative bodies. We regularly represent corporate and individual clients before state and central administrative agencies and in administrative appeals. The Firm enjoys good relationships with most regulating agencies/bodies both at the state and central levels which enables us to deliver timely results to clients.

Our lawyers combine transactional and litigation experience with a substantive understanding of the law in order to provide clients with a full range of legal services. In addition, we have developed and maintained firm, productive working relationships with central, state and local bodies and other technical professionals, all of which better enable us to serve our clients. The Group can, moreover, call upon the resources of other Practice Groups so as to bring all of the experience and skills needed to secure the results for our clients.

Our clients appreciate the assistance and high success rate provided by our attorneys in all aspects of government regulatory compliance. We have the expertise and have assisted our clients over a wide spectrum of issues ranging from obtaining a license and conducting regulated business to responding to audits from governmental bodies. We stand ready to assist our clients to achieve their business objectives while maintaining compliance with the regulatory requirements imposed by the central, state and local bodies.

SERVICES OFFERED

- Support in Advocacy related matters through consultation with industry bodies and/or liaison with the government through relevant stakeholders.
- Advice on Foreign Direct Investment ("FDI") and related matters including obtaining necessary approvals as may be required.
- Liaison with the Director General of Foreign Trade (DGFT), Software Technology Parks of India (STPI), Registrar of Companies (RoC), Ministry of Finance (MoF), Company Law Board (CLB)
- Licenses & Permits: The Firm routinely advises clients on procuring licenses and permits required to undertake business. This inter alia includes Environmental Licenses, approvals under the Legal Metrology Act, Fire Safety Licenses, Telecom Licenses and Permits, Licenses under the Explosives Act, Permits and Licenses required to operate in an SEZ, Licenses from the Excise Department, FSSAI licenses, licenses required to operate factories and hotels amongst other.



King Stubb & Kasiva is also an active participant in the Government of India's Make in India initiative and actively engages with various government agencies on behalf of its clients. The Firm's engagement with all clients complies with the Prevention of Corruption (Amendment) Act, 2018, the US FCPA, and the UK Bribery Act.



KEY HIGHLIGHTS

- Advised large Indian conglomerate on obtaining petroleum licenses and permits on a regional basis. Transactions included liaison with the authorities and procurement of the permits.
- Advised Twitter Inc on various regulatory matters including data privacy-related issues and dialogue with relevant stakeholders.
- Advised US railcar manufacturer WABTEC Corporation on FCPA-related matters and liaison with the Railway Ministry to revoke the blacklisting of its Indian subsidiary.
- Advised a number of Indian conglomerates on making and presenting white papers through the CII and FICCI.
- Advised Bet Fair on gaming laws in India. Engagement included obtaining necessary approvals and permits required for the gaming industry which is highly regulated. We have also used our good offices to provide face time with various regulatory agencies both at the centre and state levels.
- Advised US-based Quanta Services, a leading integrated infrastructure solutions provider for the electric power, oil & gas and telecommunication industries on all their EPC projects in India. Transactions included drafting and obtaining necessary approvals from the telecom department, oil and gas departments as well as other agencies for the execution of the contracts. Also drafted EPC contracts with sub-contractors and negotiated the agreements with them.
- Advised Essilor International, a French-based international ophthalmic optics company on medical device related issues in India.
- Advised EU dredging company on negotiating its contract with the government of India. The transaction included obtaining necessary labour permits for the contract execution as well as incidental permits and approvals. In addition, drafting the necessary transaction documentation and liaison with the necessary government departments for the same.



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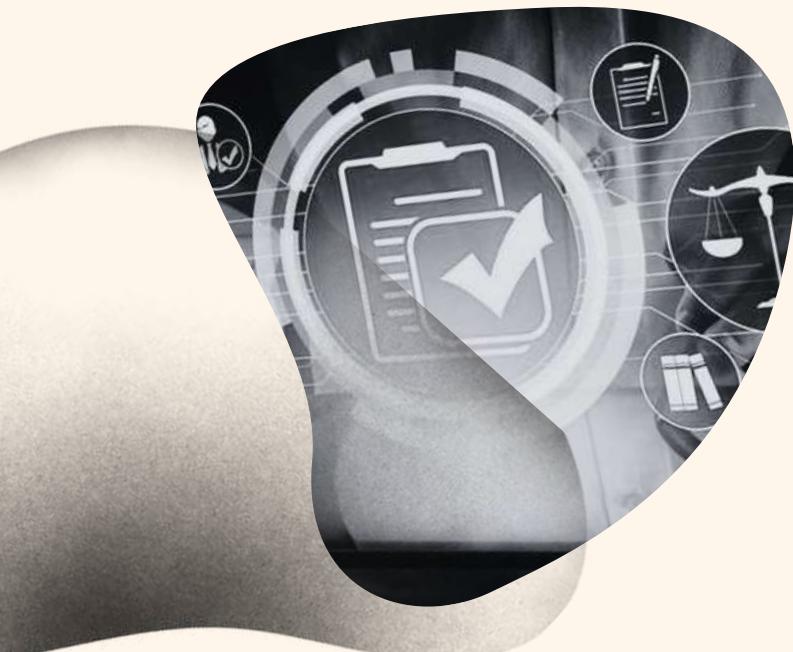
- Advised Autoliv, the world's largest automotive safety supplier with sales to all leading car manufacturers worldwide. Advisory included support in Gujarat and Bangalore.
- Advised leading ED Tech company, on its licenses and permits while dealing with the Government of Delhi.
- Advised Gemalto [now merged with Thales] on its approvals and permits required for setting up its presence in India.
- Advised Sumitomo electric on setting up its Indian operations. We were involved with providing necessary support from an approvals perspective and have obtained all the necessary permits for its factories.
- Advised Tyco and Johnson Controls on obtaining telecom licenses from the DOT. We have also assisted them in obtaining various permits necessary from an operational standpoint for various facilities that the company owns throughout the country.
- Advised Sumitomo electric on setting up its Indian operations. We were involved with providing necessary support from an approvals perspective and have obtained all the necessary permits for its factories.



- Advised US-based banking corporation on navigating the policy & sector strategic matters relating to the banking industry. Advice included the presentation of a white paper to the core committee of the Reserve Bank of India and the Finance Ministry.
- Advised Crestron Inc on all their licenses and permits that are required from an operational standpoint. Crestron Design Center provides everything needed to propose and specify the most requested Enterprise Room Solutions.
- Advised Trimas group of companies on obtaining necessary approvals for all their factories including group companies established in NCR, Mumbai, and Chennai.

KEY HIGHLIGHTS

- Advised a consortium of German and Indian conglomerates on structuring public-private partnerships in Infrastructure & social sectors. Advisory included deliberations with the Government of Tamil Nadu and the Government of India on concessions and negotiating the definitive agreements.
- Advised leading Israeli weapons manufacturers on defence procurement matters. Advisory included negotiation with the Ministry of Defense on procurement-related matters and advising the client on tender-related issues and off-ssets.
- Advising a Singapore company on restructuring and reform initiatives being carried out in the States of Rajasthan and Jharkhand wherein the company has invested in public infrastructure. Advisory included liaising with the Government of Rajasthan and Jharkhand on confidential matters.
- Advised Fortune 500 IT major on using the Aadhar platform for certain business verticals. Advisory included a discussion with the Government including the various nodal authorities in the Aadhar process to obtain necessary approvals.
- Advised leading Telecom major on liaising with the Department of Telecom on the issues surrounding telecom tower operations in certain parts of the country. Advisory included obtaining clarifications and scheduling meetings between the Government and the client.
- Advised EU social media company on its foray into the Indian market. Advisory included discussions with the Government on privacy-related issues and finding commercially viable solutions to the issues posed by the legal framework in India.



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