



Vatsal Gaur

Partner

King Stubb & Kasiva, Advocates & Attorneys

Unit-14, Ground Floor, DLF Tower-A,
Jasola, New Delhi – 110025

Direct - (+91) 9167922440

Email – vatsal@ksandk.com

Areas of Practice:

Corporate & Commercial
Laws

Mergers & Acquisitions

Private Equity & Venture
Capital

Education:

B.B.A LL.B. (Hons.) from
National Law University,
Jodhpur.

Affiliations:

Bar Council of Delhi

Charter Member, TiE Delhi
NCR

Member, PE & VC
Committee, Bombay
Chamber of Commerce &
Industry

Professional Summary:

Vatsal is a seasoned corporate, M&A, Private Equity and Venture Capital focussed lawyer with extensive experience in transactional and advisory matters, specializing in private equity, venture capital, and technology law over his 12 years of practice. He has a proven track record of building and leading successful technology law, policy, and venture capital practices at reputable law firms. He has made significant contributions to the growth of the PE and VC transactional practice. Vatsal is adept in navigating complex cross-border transactions, corporate restructuring, and regulatory challenges, particularly in emerging technology sectors like web3, blockchain, and gaming. Well respected in the industry, Vatsal is a Charter Member with TiE Delhi, mentor to seven incubators in India, and is a Member of the PE & VC Committee of the Bombay Chamber of Commerce & Industry.

Representative Clients :

Some of the representative clients Vatsal has advised include conversational AI company Bobble.AI, healthtech startup Smit.Fit, leading HR enterprise, Hamilton Bradshaw (UK), GeoIQ, a spatial AI company, gaming company, Mobile Premier League, leading insurance broking firm, Alliance Insurance Brokers, medical device company Sahajanand Medical Technologies, spacetech startup, Agnikul, fintech startup Snapmint,. Vatsal has advised several private equity and venture capital firms in their investment and divestment transactions, which include Mayfield, Sequoia, Nexus, Lightbox, TPG Growth, GTI Capital, Headland Capital and Standard Chartetered Private Equity.

Relevant Recent Experience:

Corporate and Commercial:

- Successfully advised and assisted in the acquisition and sale of various businesses, including the drafting and negotiation of transactional agreements for mergers & acquisitions, private equity and venture capital transactions.
- Provided legal assistance to clients on structuring, formation, and incorporation of various entities, including drafting articles of incorporation, bylaws, and operating agreements.

- Advised clients on regulatory compliance matters, such as data privacy, cybersecurity, and securities laws.
- Counselling clients on technology and intellectual property matters, including licensing agreements, and trademark protection.
- Provided guidance to clients on employment law matters, including drafting employment contracts, non-disclosure agreements, and non-compete agreements.
- Well-versed in legal issues related to emerging technologies, such as web3, blockchain, and cryptocurrency.
- Advised clients on corporate governance matters, such as board composition, fiduciary duties, and shareholder agreements.
- Assisted clients in fundraising rounds, including drafting and negotiating term sheets, subscription agreements, and other transactional documents.

Publications:

- Extensively quoted in various articles, including those in The Economic Times, VCCircle, Business Standard, and Livemint, on topics such as insider trading, PE investments, regulatory compliance, data protection and tech policy.
- Appeared on NewsX as a speaker to discuss the state of the Indian economy, organized with Business World.
- Published an article titled "The world should be India's playground: In global race for emerging tech, Corporate India can't afford to be left behind" in The Financial Express.
- Published an article titled "Laying the perfect pitch: There is a need to recognize and regulate eSports in India" in The Financial Express.
- Published an article titled "Why the Government should regulate and not ban cryptocurrency" in YourStory.
- Published an article titled "Does India want to be the Big Data State after all" in The Financial Express.
- Co-authored a paper titled "Analysis of new provisions of Companies Bill, 2012 vis-a-vis Companies Bill, 2011", contributed by J. Sagar Associates to Corporate Law Adviser.
- Contributed the India chapter in the publication "Getting the Deal Through - Private Equity 2014 (Transactions)", published by Law Business Research Ltd, UK.