KING STUBB & KASIVA
ADVOCATES AND ATTORNEYS



CORPORATE LAW, VENTURE CAPITAL, PRIVATE EQUITY & INVESTMENT, PARTNER, KSK

PUNEET BHATIA

King Stubb & Kasiva, Advocates & Attorneys · Delhi

CONTACT

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KEY FACTS

12 YEARS PQE

2014 YEAR OF ENROLMENT

PAN INDIA: JURISDICTIONS ADVISED

EDUCATION

B.Com (Professional)

Guru Nanak Dev University, 2011

LL.B.

Campus Law Centre, New Delhi, 2014

Company Secretary

2014

CERTIFICATIONS & MEMBERSHIPS

Bar Council of India

Institute of Company Secretaries of India (ICSI)

KEY SKILLS

Start-ups & Entrepreneurship · Venture Capital · Private Equity · Fundraising & Financing · Primary Investments · Secondary Transactions · M&A & Exits · Investment Documentation · Share Purchase Agreements · Shareholders' Agreements · Transaction Negotiations · Due Diligence · Corporate Structuring · Strategic Investments · Early-Stage Investments

OVERVIEW

Professional Overview

Puneet Bhatia is a corporate lawyer specialising in venture capital, private equity, investments and corporate transactions, with approximately 12 years of experience advising individuals, businesses, startups, founders, angel investors, funds and institutional investors on complex investment transactions and corporate matters.

Puneet provides strategic legal advice across the investment and transaction lifecycle, including transaction structuring, negotiations, legal due diligence, risk assessment, investment documentation, regulatory compliance and exit planning. She has advised clients on primary and secondary investments, structured transactions, share swaps, exits and multi-investor funding rounds, with a particular focus on providing commercially pragmatic and execution-oriented advice.

Her transactional experience includes the structuring, drafting and negotiation of term sheets and definitive transaction documents, including Share Subscription Agreements, Share Purchase Agreements, Shareholders' Agreements, debenture agreements, investment agreements and related transaction and security documents. She has represented both investors and companies in domestic and cross-border transactions and has extensive experience managing negotiations involving multiple stakeholders.

Puneet also has significant experience in legal due diligence for investment and M&A transactions, including identifying material legal and regulatory risks, assessing compliance issues and advising clients on appropriate risk mitigation and transaction protections. She advises clients on applicable Indian corporate and regulatory laws and provides ongoing counsel on corporate governance, statutory compliance and day-to-day legal and operational matters.

With a strong understanding of the commercial objectives underlying investment transactions, Puneet combines technical legal expertise with a practical, solution-oriented approach, helping clients navigate complex transactions, manage legal and regulatory risks and achieve their investment and business objectives.

CAPABILITIES

Practice Focus

- **Venture Capital Transactions:** Primary, secondary, share swaps documentation and negotiations.
- Start-up and Funding Advisory
- General Corporate Advisory
- Structured Exits

SECTORS

Industry Experience

Puneet Bhatia has advised a diverse portfolio of start-ups, emerging businesses and growth-stage companies across a wide range of technology, healthcare, deeptech, consumer and manufacturing sectors.

Her experience includes advising businesses in deeptech and industrial technology, including robotics, artificial intelligence, non-destructive testing, advanced manufacturing and metal additive manufacturing; healthcare and life sciences, including medical devices, tissue regeneration, rehabilitation technology, fertility and assisted reproductive healthcare; and consumer and new-age businesses, spanning food and nutrition, wellness, lifestyle, design-led consumer products and other consumer-facing brands.

She has also worked with businesses operating in AI-enabled trust and safety, digital media and technology-enabled services, as well as innovative businesses developing technology-led solutions for traditional industries.

Her transactional experience across these sectors includes advising founders, investors and companies on venture capital and private equity investments, primary and secondary transactions, strategic investments, exits, shareholder arrangements, corporate structuring, commercial arrangements and general corporate matters. This breadth of sector experience gives her a strong understanding of the legal, commercial and strategic considerations relevant to founders, investors and high-growth businesses, particularly those operating in innovation-led and rapidly evolving sectors. Puneet also advises SEBI-regulated Funds, AIFs and Angel Funds on a day-to-day basisfor their venturecapital transactions.

TRACK RECORD

Notable Work Highlights

- Advised angel investors, angel funds,AIFs and corporate investors on multiple primary capital infusion and investment transactions involving startups and growth-stage companies, from transaction structuring and negotiations through documentation and closing.
- Advised angel investors, angel funds, AIFs and corporate stakeholders on secondary transactions, partial exits and other liquidity events, including transaction structuring, negotiations, documentation and execution.
- Led legal due diligence for funding rounds of USD 6 million and above, identifying and advising on key legal, regulatory and commercial risks, and drafted and negotiated definitive transaction documents, including Share Subscription Agreements, Shareholders' Agreements and ancillary transaction documents.
- Acted as legal counsel to investors in share swap and other structured investment transactions, advising on transaction structuring, regulatory considerations, documentation, negotiations and execution.
- Acted as legal counsel to companies undertaking multi-investor funding rounds, advising on transaction structuring, investor negotiations, inter-se investor arrangements, transaction documentation and execution.