



CONTACT

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KEY FACTS

20+ YEARS EXPERIENCE

9 PRACTICE FOCUS AREAS

3 BAR ADMISSIONS & DEGREES

10+ COUNTRIES ADVISED ACROSS

EDUCATION

B.A. (Honors), History
University of Texas at Austin, 2000

J.D. (cum laude)
Indiana University, Bloomington School of Law, 2003

LL.M., Commercial & Corporate Law
SOAS, University of London, 2005

ADMISSIONS & AFFILIATIONS

International Partner, King Stubb & Kasiva

Member, State Bar of California

Member, New York State Bar

REPRESENTATIVE CLIENTS

- Venture Capital Funds
- Emerging Technology Companies
- Semiconductor Companies
- AI & Software Companies
- Fintech Companies
- Medical Device Companies
- Logistics Technology Businesses
- Pharmaceutical Companies
- Manufacturing Companies

CORPORATE & CROSS BORDER TRANSACTIONS 2026, PARTNER KSK

VIVEK BORAY

King Stubb & Kasiva, Advocates & Attorneys - Bengaluru

OVERVIEW

Professional Overview

Vivek N. Boray is an International Partner at King Stubb & Kasiva and a U.S.-qualified corporate attorney with extensive experience advising technology companies, venture capital funds, founders, multinational corporations and investors on complex domestic and cross-border transactions.

His practice focuses on the intersection of corporate law, venture capital, emerging companies, mergers and acquisitions, strategic commercial transactions and international expansion, with particular experience involving India, the United States, the Middle East and other cross-border markets.

Vivek regularly advises clients throughout their lifecycle from formation and early-stage financings through strategic acquisitions, international expansion and exit transactions. He is particularly experienced in representing high-growth technology companies and investors in cross-border transactions involving India and the United States.

Prior to joining King Stubb & Kasiva, Vivek practiced with leading international law firms in Silicon Valley, New York and the Middle East, advising on sophisticated corporate and transactional matters for emerging growth companies and multinational businesses. He also served as General Counsel of Locus, a global enterprise AI and logistics technology company, where he led the company's global legal function and advised executive management on strategic commercial transactions, corporate governance, international expansion, technology and product matters, intellectual property, regulatory compliance and other cross-border legal issues. This combination of top-tier law firm and in-house executive experience enables him to provide practical, commercially focused advice to founders, investors and multinational companies.

CAPABILITIES

Practice Focus

Venture Capital & Private Equity	Emerging Companies & Startups	Cross-Border Mergers & Acquisitions
Corporate & Commercial Transactions	International Joint Ventures & Strategic Alliances	Corporate Governance
Technology Transactions	U.S.-India Cross-Border Investments	International Expansion & Market Entry

EXPERTISE

Areas of Expertise

- Venture capital financings (Seed through late-stage).
- Cross-border investments.
- Mergers, acquisitions and strategic exits.
- Corporate structuring and reorganizations.
- Founder and investor representation.
- International commercial agreements.
- Joint ventures and strategic collaborations.
- Corporate governance and board matters.
- Technology and IP commercialization transactions.

TRACK RECORD

Representative Matters

Venture Capital & Financing

- Represented an Indian semiconductor manufacturer in its offshore corporate structuring and Series A preferred stock financing by a major international electronics company.
- Represented a Silicon Valley semiconductor company in its Series C preferred stock financing.
- Advised a global logistics technology company in its Series B preferred stock financing.
- Represented investors in Series A financings of technology companies in Silicon Valley and India.
- Advised investors in financings involving Indian fintech, electric vehicle, internet and travel technology companies.
- Represented African and Latin American technology companies in venture financings led by international venture capital investors.
- Advised robotics and AI-related technology companies in seed and early-stage financings.

Mergers & Acquisitions

- Sole lead attorney representing an international enterprise software company in the acquisition of an Indian business and expansion of its Indian operations.
- Coordinated Indian legal diligence and transaction support for a global software company's acquisition and establishment of operations in India.
- Represented shareholders in the sale of a software technology company to a publicly listed international technology company.
- Advised a European technology company in its acquisition by a leading Silicon Valley technology company.
- Advised an Indian digital advertising company on acquisitions across the United Kingdom, Australia, India and the United States.
- Led the legal representation of the founders of an Indian advertising technology company in connection with the sale of its Southeast Asian and South Asian businesses.
- Represented a medical device company in its acquisition by a major global medical instruments manufacturer.

International & Strategic Transactions

- Advised a U.S. clean technology company on a joint development arrangement with a leading Indian automotive manufacturer.
- Advised a multinational pharmaceutical company on manufacturing and licensing matters in the Middle East.
- Served as local counsel in Saudi Arabia on the establishment of an industrial manufacturing joint venture for a U.S. multinational.
- Represented numerous U.S., UK and European companies on distribution, commercial and strategic arrangements throughout the Middle East.

CLIENTELE

Representative Clients

Vivek has advised:

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|-----------------------------------|---|
| ■ Venture Capital Funds | ■ Emerging Technology Companies |
| ■ Semiconductor Companies | ■ Artificial Intelligence & Software Companies |
| ■ Fintech Companies | ■ Medical Device Companies |
| ■ Logistics Technology Businesses | ■ Pharmaceutical Companies |
| ■ Manufacturing Companies | ■ Multinational Corporations Expanding into India and Other International Markets |

MEDIA

Publications, Speaking Engagements & Media

Vivek regularly speaks and writes on topics including venture capital and startup law, cross-border M&A, U.S.-India investments, corporate governance, emerging company legal issues, and artificial intelligence and technology transactions.

BEYOND THE DEAL

Additional Professional Highlights

- Extensive experience advising founders, investors and multinational companies on complex cross-border transactions.
- Significant experience coordinating multi-jurisdictional legal teams across North America, Europe, the Middle East and Asia.
- Trusted advisor to high-growth technology companies throughout their lifecycle, from formation and financing through strategic acquisitions and exits.
- Recognized for practical, commercially focused advice on complex international transactions involving the United States and India.
- Combines the perspective of both outside counsel at leading international law firms and former General Counsel of a global enterprise AI company, providing commercially driven advice informed by both legal and business considerations.